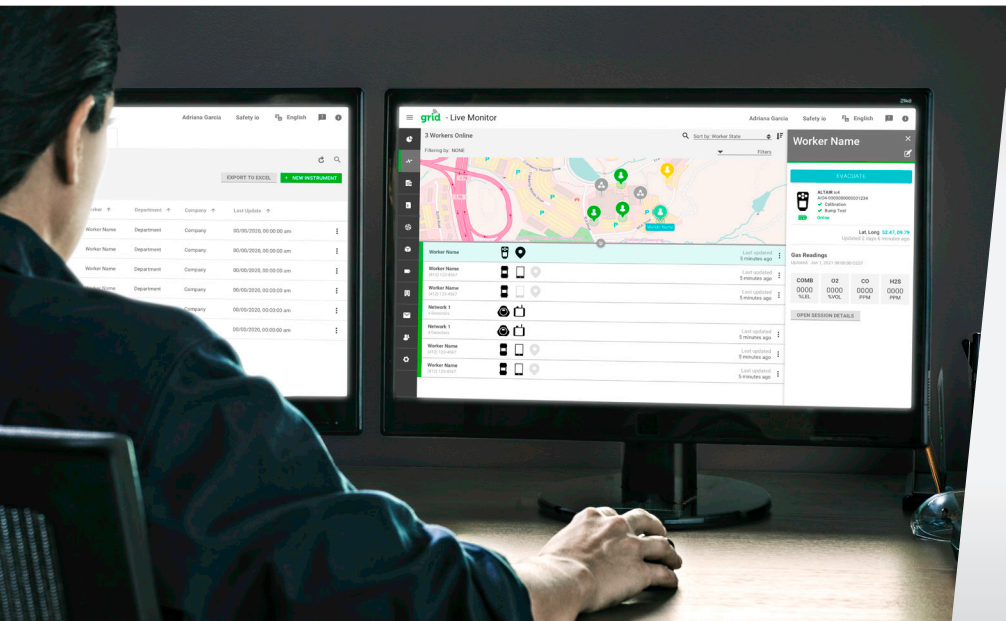


# MSA Connected Work Platform

## End User Introduction



*The MSA Connected Work Platform builds connections between workers and worksites, providing actionable data that helps safety managers create safer and more efficient work environments.*



### ALTAIR io 4 Gas Detection Wearable

Designed with fully integrated connectivity for real-time visibility across your worksites from day one.

- Automatic Connectivity
- Over the Air Updates
- Automatic Bump and Calibration
- Rugged Durable Design and Industry Leading XCell® Sensors



### MSA Grid

Cloud-based software provides real-time visibility across your worksites—including workers and workflows—accessible from anywhere with an internet connection via desktop or mobile.

- Grid Compliance Software
- Grid Fleet Manager
- Grid Live Monitor

**WE KNOW WHAT'S AT STAKE.**

# The MSA Connected Work Platform



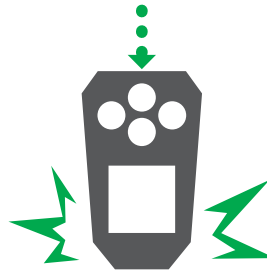
## Zero-Effort, Cloud Compliance

Out of the box and into the cloud. All device data streamed instantly and securely to the cloud and available anytime on the MSA Grid.



## Proactively Manage Your Fleet

Your safety should be about progress, not pain. Take control of your fleet with one-click configuration updates and real-time, actionable data at your fingertips.



## Designed to be Workproof

A device as rugged as your work. Patented, rugged sensor technology that leads the industry in response time and lifetime, military-grade durability, and the ability to survive a 25 ft. (7.6 m) drop test.



## Monitor Your Workforce & Worksite Safety in Real-Time

Know when, where, and who in real-time. With connectivity to the cloud, integrated GPS, and seamless MSA id™ digital device assignment, your safety program has a level of visibility its never had before.

## Build your safety program with the simplicity of an MSA+ subscription.

MSA+ gives you access to powerful cloud-based solutions enabling faster implementation, increased warranty coverage, and automatic software and firmware upgrades—with minimal capital expense.



## Zero Up-Front Capex Expense

Skip the capital expenditure process and up-front purchase of devices and get your gas detection program approved and running quickly.



## Always Under Warranty

While you're a subscriber, you're covered under warranty regardless of the age of the device. Peace of mind and less hassle.



## Better with Time

Features and functionality routinely released to improve your safety program. And you're never stuck with old devices—upgrade to latest generation devices with every subscription renewal.

# How it Works

We have a range of packages to suit your safety program's needs.

## What's Included



ALTAIR io 4



Grid



MSA id Tag

## Packages

	Starter	Standard	Complete
<b>Grid Compliance Service</b>			
Cellular Connectivity	✓	✓	✓
Emergency Live Monitor	✓	✓	✓
OTA Software Updates	✓	✓	✓
MSA id Digital Device Assignment	✓	✓	✓
Fleet Cloud Configuration	✓	✓	✓
Cloud Logs	90-Days	Lifetime	Lifetime
<b>Grid Fleet Manager Service</b>			
Fleet Manager Dashboard	—	✓	✓
Streamlined Device Compliance	—	✓	✓
Fleet Manager Reporting	—	✓	✓
ALTAIR io DOCK Monitoring	—	✓	✓
<b>Grid Live Monitor Service</b>			
Full Event Live Monitoring	—	—	✓
Live & Historical Location Monitoring	—	—	✓
Event Management	—	—	✓
Location Awareness	—	—	✓

## End User Pricing

<p><b>STARTER</b></p> <p><b>\$30</b></p> <p>per device per month</p>	<p><b>STANDARD</b></p> <p><b>\$35</b></p> <p>per device per month</p>	<p><b>COMPLETE</b></p> <p><b>\$40</b></p> <p>per device per month</p>
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Pay monthly, quarterly, annually, or up-front. Subscriptions require a minimum agreement of 3 years. After agreement period, subscription auto-renews at your selected payment frequency. After agreement period, you may cancel at any time. Up-front paid subscriptions auto-renew at an annual billing period.

60-month up-front paid subscription agreements available at 20% off prices shown.

# ALTAIR io Accessories & Services

## Accessories

### ALTAIR io DOCK



#### Plug & Play With Automated Testing

Plug the system in and get going—no networking required. And with the smarts of the ALTAIR io 4 Device, the correct test starts automatically.



#### Monitor Your Systems Effortlessly in the Cloud

The ALTAIR io 4 Device is your cloud connectivity to the ALTAIR io DOCK Test Stand without any networking required. Know your calibration gas needs across your entire fleet.

### ALTAIR io CHARGE



#### Zero-Interaction Digital Device Return

When you place an ALTAIR io 4 Device in the charger, it is marked as returned to the company in the Fleet Management System.



#### Organize & Charge Your Fleet in a Compact Design

The ALTAIR io CHARGE Multi-Device Charger's wall-mountable five-bay design provides an organized home for every device in your fleet.

## End User Pricing

	Recurring
ALTAIR io DOCK Test Stand	\$33 per month per test stand
ALTAIR io DOCK Cylinder Holder	\$20 per month per cylinder holder
ALTAIR io CHARGE Multi-Device Charger	\$8 per month per charger

60-month up-front paid subscription agreements available at 20% off prices shown.

## Services



### AutoFill Calibration Gas

Calibration gas shows up when you need it—fully automated. Monthly cost includes order, delivery, and calibration gas.

Price Tier	Infrequent	Moderate	Daily
<b>FREQUENCY OF DETECTOR USE</b>	Bump test 4x/mo. Calibration 1x/mo.	Bump test 12x/mo. Calibration 1x/mo.	Bump test 20x/mo. Calibration 1x/mo.
<b>MONTHLY PRICE PER DETECTOR</b>	<b>\$6.00</b>	<b>\$13.00</b>	<b>\$18.00</b>

- 12-month subscription term.
- Billing will be adjusted based on actual cal gas usage across the entire fleet of wearable detectors.
- Minimum billing amount is 20 detectors.

Learn more at: <https://us.msasafety.com/connected-work/msa-plus>

Note: This Bulletin contains only a general description of the products shown. While product uses and performance capabilities are generally described, the products shall not, under any circumstances, be used by untrained or unqualified individuals. The products shall not be used until the product instructions/user manual, which contains detailed information concerning the proper use and care of the products, including any warnings or cautions, have been thoroughly read and understood. Specifications are subject to change without prior notice. MSA is a registered trademark of MSA Technology, LLC in the US, Europe, and other Countries. For all other trademarks visit <https://us.msasafety.com/Trademarks>.

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